

# COMPENSATION PLAN

One Global AI Platform to **Create, Learn, and  
Earn**





# Detailed Compensation Plan

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## Jumpstart Commissions: What They Are

Jumpstart Commissions are fast-start bonuses paid weekly to reward Consultants for driving new product and service sales. They apply to the first payment only for a product SKU.

## Jumpstart Commissions

Fast-start income on new customer product purchases/subscriptions

Jumpstart Commissions are designed to put quick money in your pocket. Every time a new Customer or Consultant purchases a product or subscription for the first time, you earn a fast-start commission on that initial order.

This gives new Consultants immediate cash flow and provides strong incentives for customer acquisition and product exploration.

## How Jumpstart Works

- Paid on the **first payment** of a new product or subscription
- Applies to **product purchases made by both Customers and Consultants**
- Applies to **every new SKU someone purchases for the first time**
- **Paid weekly** (no month-end waiting)

After that first payment, all renewals move into MomentumTech's residual income engine:

**Matrix + Matching + Gold Bonuses + Producer Bonus Pool**

## Why Jumpstart Matters

Jumpstart helps Consultants:

- Earn money fast
- Become profitable early
- Build confidence
- Support quick duplication
- Create momentum in their first week

Fast earnings are one of the strongest predictors of field success.

## Who Can Earn Jumpstart

To qualify for Jumpstart, a Consultant must:

- Be an Active Consultant
- Meet the basic monthly requirement
- Be the enrolling Consultant of the purchasing Customer or Consultant

These requirements ensure Jumpstart rewards real production and customer growth.

## How Jumpstart Pays

Jumpstart is paid as a percentage of the product's Commission Value (CV). Higher ranks unlock deeper levels of Jumpstart as your organization grows.



## Jumpstart Commissions

Fast-start bonuses for new product and service sales  
Jumpstart Commissions Based On Commission Value (CV):

Level/Rank	Consultants	Bronze	Silver	Gold	Platinum	Diamond
Producer Bonus Pool	5%	5%	5%	5%	5%	5%
Level 1	50%	50%	50%	50%	50%	50%
Level 2		10%	10%	10%	10%	10%
Level 3			5%	5%	5%	5%
Level 4				5%	5%	5%
Level 5					3%	3%
Level 6						2%
Level 7						2%
Level 8						1%
Level 9						1%
Level 10						1%

Higher ranks allow you to earn Jumpstart commissions multiple generations deep, creating leverage as your team expands.

## Designed for Momentum

### Jumpstart rewards:

- Customer acquisition
- New product sales
- Personal activity
- Velocity
- Leadership support

It is one of the simplest and most generous fast-start systems in the subscription economy today — and it feeds directly into MomentumTech's long-term residual income components beginning in month two.


## Jumpstart Summary

New product purchase → You get paid → Residuals start next month

## Matrix Payouts

### Matrix Payouts: What They Are

Matrix Payouts are residual commissions earned on the 2nd and subsequent payments for a product SKU. While the first payment qualifies for a Jumpstart Commission, all renewals (monthly subscriptions or repeat purchases of the same SKU) flow into the Consultant's Matrix earnings structure.



Matrix Payouts are designed to reward long-term retention and subscription growth. This encourages Consultants to work on keeping Customers engaged so the Consultant can earn a stable, recurring income stream.

## **Matrix Commissions**

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### **True residual income from ongoing customer subscriptions**

Matrix Commissions are where MomentumTech's subscription model really shines. After a customer makes their first purchase, every renewal payment begins generating recurring income through the Matrix.

This means customers can create income for you month after month, as long as they remain subscribed.

### **How Matrix Works**

- Month 1 pays **Jumpstart**
- Month 2 and beyond pay **Matrix**
- Paid on **renewal subscriptions**
- Paid on both **Customers and Consultants Product Purchases**
- Paid **weekly**, not monthly

Nothing complicated. If the customer stays subscribed, you keep earning.

### **Why Matrix Matters**

Matrix Commissions are designed to reward:

- Retention
- Subscription loyalty
- Customer engagement
- Long-term behavior
- Recurring revenue growth

This is how Consultants build income that feels more stable than one-time sales.

### **Who Can Earn Matrix Commissions**


To receive Matrix Commissions, a Consultant must:

- Be an **Active Consultant**
- Meet the basic monthly requirement

This ensures Matrix rewards real customer support and continuity.

### **How Matrix Pays**

Matrix Commissions are calculated on the product's Commission Value (CV) and are paid through multiple levels of your organization as you advance in rank.



## Matrix Commission Structure

### Example 1) Maximum Matrix Commissions Based On Commission Value CV of \$5.00

Level/Rank	Level / Rank	Bronze	Silver	Gold	Platinum	Diamond
Producer Bonus Pool	5%	5%	5%	5%	5%	5%
Level 1	5%	5%	5%	5%	5%	5%
Level 2	5%	5%	5%	5%	5%	5%
Level 3	5%	5%	5%	5%	5%	5%
Level 4	5%	5%	5%	5%	5%	5%
Level 5	5%	5%	5%	5%	5%	5%
Level 6	5%	5%	5%	5%	5%	5%
Level 7	5%	5%	5%	5%	5%	5%
Level 8	5%	5%	5%	5%	5%	5%
Level 9	5%	5%	5%	5%	5%	5%
Level 10	5%	5%	5%	5%	5%	5%
Level 11	5%	5%	5%	5%	5%	5%
Level 12	5%	5%	5%	5%	5%	5%
Level 13		5%	5%	5%	5%	5%
Level 14				5%	5%	5%
Level 15						5%
Full Matrix	\$2,047.50	\$4,095.50	\$4,095.50	\$8,191.50	\$8,191.50	\$16,383.50

These calculations are based on a \$5.00 CV. ■ Note: This is Matrix Payout Only, does not include Jumpstart Bonuses.

## Matrix Payouts

Maintain their monthly requirement of \$9.99 subscription OR \$39 in new monthly sales.

## Matrix Commission Structure

### Example 2) Maximum Matrix Commissions Based On Commission Value CV of \$20.00

Level/Rank	Consultants	Bronze	Silver	Gold	Platinum	Diamond
Producer Bonus Pool	5%	5%	5%	5%	5%	5%
Level 1	5%	5%	5%	5%	5%	5%
Level 2	5%	5%	5%	5%	5%	5%
Level 3	5%	5%	5%	5%	5%	5%
Level 4	5%	5%	5%	5%	5%	5%
Level 5	5%	5%	5%	5%	5%	5%
Level 6	5%	5%	5%	5%	5%	5%
Level 7	5%	5%	5%	5%	5%	5%
Level 8	5%	5%	5%	5%	5%	5%
Level 9	5%	5%	5%	5%	5%	5%
Level 10	5%	5%	5%	5%	5%	5%
Level 11	5%	5%	5%	5%	5%	5%
Level 12	5%	5%	5%	5%	5%	5%
Level 13		5%	5%	5%	5%	5%
Level 14				5%	5%	5%
Level 15						5%
Full Matrix	\$8,190.00	\$16,382.00	\$16,382.00	\$32,766.00	\$32,766.00	\$65,534.00

These calculations are based on a \$20.00 CV. ■ Note: This is Matrix Payout Only, does not include Jumpstart or any other Bonuses.



## Matching Team Bonuses

### Multiply your residual income through your team

Matching Bonuses are one of the most powerful parts of the MomentumTech Compensation Plan. When the people you enroll earn Matrix Commissions, you earn a percentage match on what they earn — creating the potential for significant leveraged income as your team grows.

This allows Consultants to multiply their recurring income without relying solely on their own personal production.

### How Matching Works

- Paid on the Matrix Commissions earned by your team
- Based on the enroller tree, not matrix placement
- Paid through multiple generations
- Paid weekly, not monthly
- No limit on how many people you can match

If someone on your team is earning residual income, you can earn too.

### Why Matching Matters

Matching Bonuses reward:

- Leadership
- Mentorship
- Duplication
- Retention
- Organizational depth

This creates an environment where helping others succeed becomes financially aligned with your own success.

### Who Can Earn Matching Bonuses

To receive Matching Bonuses, a Consultant must:

- Be an **Active Consultant**
- Meet the basic monthly requirement
- Have personally enrolled or developed the team members earning Matrix Commissions

Matching rewards those who build, support, and grow customers and teams.

### How Matching Pays

Matching Bonuses pay through **five enrollment Levels**, depending on your rank.

### Here's the simplified unlock structure:

	Bronze	Silver	Gold	Platinum	Diamond	Crown Diamond
1st Level	30%	30%	30%	30%	30%	30%
2nd Level		6%	6%	6%	6%	6%
3rd Level				6%	6%	6%
4th Level					6%	6%
5th Level						5%



This unlock structure allows Matching to scale as a Consultant develops deeper customer and organizational volume.

## Designed for Leadership & Leverage

Matching Bonuses are designed to reward the behaviors that create lasting businesses:

- Enrolling
- Coaching
- Customer Support
- Team Development
- Leadership Depth
- Persistence and Consistency

When your team wins, you win — and the entire organization becomes more stable.

## Matching Summary

**Your team earns residuals → you earn a percentage match**

Matching Bonuses can significantly amplify your Matrix income as your customer base grows.

## Gold Bonus Program

### Earn on organizational depth through product subscriptions

The Gold Bonus Program rewards Consultants who develop depth in their organization. While Matching Bonuses reward leadership on Matrix earnings, the Gold Bonus Program pays you on product subscriptions happening deeper in your enroller tree.

This creates a powerful second layer of leveraged residual income.

### How Gold Bonuses Work

- Paid on **product subscription sales**
- Paid through your **enroller tree**
- Rewards **deep organizational production, unlimited levels**
- Paid **weekly**
- Available to Consultants at **Gold rank and above**
- **Gold bonuses will be paid on every product. And be called GBV**

The deeper your organization grows, the more customers you can earn bonuses on.

### Why Gold Bonuses Matter

Gold Bonuses reward long-term behaviors such as:

- Leadership development
- Depth building
- Mentorship
- Team support
- Customer subscription continuity

This turns depth into a strategic advantage instead of a liability.





This turns depth into a strategic advantage instead of a liability.

## Who Can Earn Gold Bonuses

Gold Bonuses are available to Consultants who:

- Are **Active Consultants**, and
- Have achieved **Gold rank or above**

This ensures that depth rewards go to Consultants who are actively building and supporting teams.

### How Gold Pays

Gold Bonuses are based on a product-specific value called **Gold Bonus Value (GBV)**. 58% Generation 1, 29% Generation 2, 13% Generation 3

Each product has a GBV assigned to it, and Consultants at Gold rank and above earn on multiple generations within their enroller tree based on organizational development.

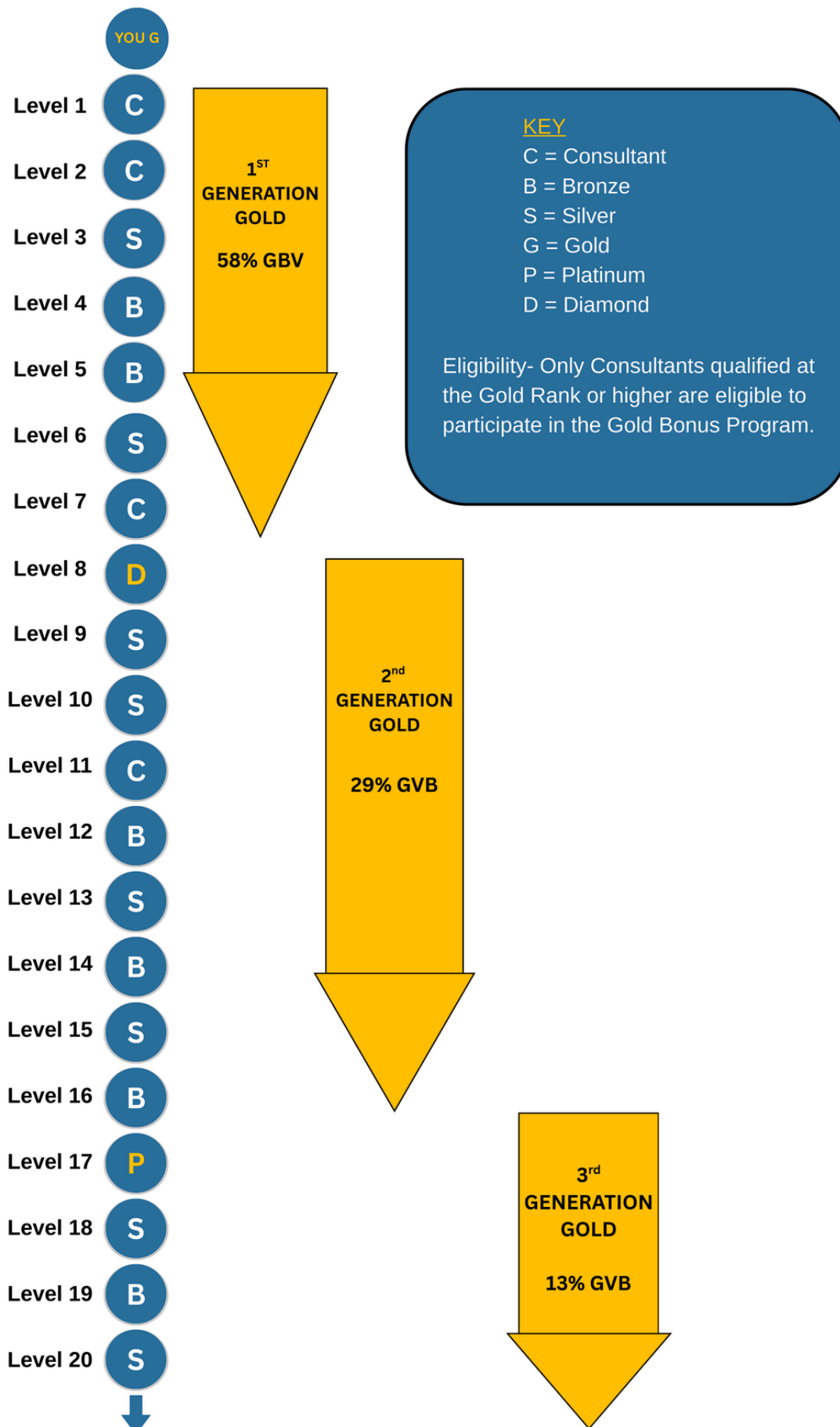
#### Currently we are paying out:

- \$35 on our Black Belt Subscription (Monthly for 15 months)
- \$2 on our 40+ Tools Subscription (Every Month they pay their subscription)
- \$1.50 on our Magic Kids program (Every Month they pay their subscription)
- \$1 on the basic \$9.99 Subscription (Every Month they pay their subscription)
- And each time we add a new product we will add additional GV on that product.
- It is like getting a raise every time we add a new product or subscription.

### Gold Bonus







Example A - No Gold Under you in this leg. You get \$20.30 on each Blackbelt Program(BBP) Sold unlimited levels under you.	Example B - You have 1 Gold Under you in this leg. You get \$20 on each BBP, to the 1st Gold. Then drops to \$10.15 on each BBP	Example B - You have 2 Gold Under you in this leg. You get \$20.30 on each BBP, to the 1st Gold. Then drops to \$10.15 on each BBP, to next Gold. After next gold, it drops to \$4.55 on each BBP
 You are Gold or Above 1st Generation	 You are Gold or Above 1st Generation	 You are Gold or Above 1st Generation
Unpromoted \$20.30	Unpromoted \$20.30	Unpromoted \$20.30
 Bronze \$20.30	 Bronze \$20.30	 Bronze \$20.30
 Silver \$20.30	 Silver \$20.30	 Silver \$20.30
Unpromoted \$20.30	Unpromoted \$20.30	Unpromoted \$20.30
 Bronze \$20.30	 Bronze \$20.30	 Gold - 2nd Generation
 Silver \$20.30	 Gold 2nd Generation	 Silver \$10.15
Unpromoted \$20.30	Unpromoted \$10.15	Unpromoted \$10.15
 Bronze \$20.30	 Bronze \$10.15	 Bronze \$10.15
 Silver \$20.30	 Silver \$10.15	 Gold - 3rd Generation
 Bronze \$20.30	Unpromoted \$10.15	Unpromoted \$4.55
 Silver \$20.30	 Silver \$10.15	 Silver \$4.55
Unpromoted \$20.30	 Bronze \$10.15	 Bronze \$4.55
 Bronze \$20.30	 Silver \$10.15	 Silver \$4.55
 Silver \$20.30	Unpromoted \$10.15	Unpromoted \$4.55
 To Infinity, Until Next Gold	 To Infinity, Until Next Gold	 To Infinity, Until Next Gold

## Designed for Depth & Leadership

Gold Bonuses encourage behaviors that create lasting, scalable organizations:

- Developing leaders
- Supporting depth
- Coaching and mentorship
- Consistent customer acquisition

When new leaders emerge in your team, Gold Bonuses reward you for helping them reach success.

### Gold Bonus Summary

**Build depth → develop leaders → earn on deep customer subscriptions**

Gold Bonuses give leaders the ability to earn beyond their personal enrollments and immediate team, making MomentumTech's residual engine stronger and more scalable than traditional payout structures.

- (Every Month they pay their subscription)

### Producer Bonus Pool

#### Global reward for top-performing leaders

The Producer Bonus Pool is a global reward for top-performing leaders and gives Consultants the opportunity to earn from MomentumTech's company-wide growth—not just from their personal teams. Each month, MomentumTech allocates 5% of total company CV to the pool, which rewards the top 10 Platinum-ranked (or higher) Consultants who generate the most new personal sales while remaining Active.

This creates an elite earning tier for leaders who drive major customer and organizational production at scale. The Producer Pool is paid monthly and divided into two segments: 30% is allocated to key employees who support Consultant success, and 70% is distributed equally among the Top 10 Producers, with each earning 1/10 of the bonus. This leadership-level incentive aligns recognition with performance and allows top leaders to capture a share of the Company's total volume.

It's a leadership-level incentive that aligns recognition with performance and scale.

#### How the Producer Pool Works

- Top 10 Consultants who make the most new personal sales in a given month
- MomentumTech sets aside 5% of the total company-wide CV each month
- Participants earn based on production performance
- Paid monthly (unlike other weekly commissions)

This creates an elite earning tier for Consultants who drive major growth.

#### Who Can Earn the Producer Pool

Participation in the Producer Bonus Pool is exclusive.

## To participate, a Consultant must:

- Be Platinum rank or above, and
- Qualify as a Top 10 Producer, and
- Be an Active Consultant

Requiring Platinum rank ensures the pool rewards leaders who are actively building and supporting larger customer and organizational structures.

## How the Pool Is Distributed

The monthly pool is divided into two segments:

- **30%** — allocated to key employees
- **70%** — allocated to the **Top 10 Platinum+ Producers**

This allows top-performing Consultants to participate directly in company-wide momentum, and provides compensation to employees who do the most to help Consultants win.

## Why the Pool Matters

The Producer Bonus Pool rewards:

- Production
- Leadership
- Organization depth
- Competitive performance
- Global expansion

For leaders who enjoy competition, recognition, and scale, the Producer Pool offers a rare opportunity to participate in the growth of the entire company.

## Producer Pool Summary

**Platinum+ leaders compete → Top performers share the pool → Paid monthly**

## Rank Advancement Requirements

Progress through our consultant ranks and unlock greater earning potential



### Customer

Retail Customers may purchase any Momentum Tech products and services without becoming consultants. Retail sales count fully toward qualification, commissions, and bonuses.



### Consultant

Must have opted in as a Consultant.



### Bronze Consultant

- Subscription of \$9.99 monthly, **OR** sell \$39.00 monthly in new subscriptions
- 1 personally enrolled active customer.



### Silver Consultant

- Subscription of \$9.99 monthly, **OR** sell \$39.00 monthly in new Customer subscriptions
- 10 personally enrolled + 20 total active members, OR
- 3 separate legs with Bronze Consultant in each leg+ 20 total active members. **The Bronze do not have to be personally sponsored.**



### Gold Consultant

- Subscription of \$39.99 monthly, **OR** sell \$39.00 monthly in new Customer subscriptions
- 3 legs with Silver Consultant + 100 total active members, OR
- 100 active members (max 40 from any single leg) **Silver do not have to be personally sponsored.**



### Platinum Consultant

- Subscription of \$39.00 monthly, **OR** sell \$39.00 monthly in new Customer subscriptions
- 100 personally enrolled + 500 total active members, OR
- 3 legs with Gold Consultant + 500 total active members, OR
- 500 active members (max 200 from any single leg) **Gold do not have to be personally sponsored.**



### Diamond Consultant

- Subscription of \$39.00 monthly, **OR** sell \$39.00 monthly in new Customer subscriptions
- 3 legs with Platinum Consultant + 2,500 total active members, OR
- 2,500 active members (max 1,000 from any single leg) **Platinum do not have to be personally sponsored.**



### Crown Diamond Consultant

- Subscription of \$39.00 monthly, or sell \$39.00 monthly
- 50,000 total members on your team (max 20,000 from any single leg)

## Your Ambition Deserves Momentum

### Definitions Section

#### 1. Compensation & Calculation Terms

##### Commission Value (CV)

###### What It Is:

Commission Value (CV) is the internal value assigned to a product or subscription that MomentumTech uses to calculate Consultant commissions and bonuses.

## Commission Value (CV)

### What It Does:

MomentumTech pays commissions based on the CV instead of retail price to ensure payouts remain:

- Consistent across different products
- Scalable for growth
- Fair across currencies and markets
- Sustainable for operations



### Example:

A subscription priced at \$39 may have a CV of 20.

If a Consultant earns 50% at their level, they earn 50% of the 20 CV, not 50% of the \$39 price.

## Payout Cycle

### What It Is:

The Payout Cycle refers to how often commissions are paid to Consultants.

### MomentumTech Model:

Most commissions (Jumpstart, Matrix, Matching, Gold) are paid weekly, while the Producer Bonus Pool pays monthly.

Weekly cycles create faster cash flow and make it easier for new Consultants to build momentum.

## Gold Bonus Value (GBV)

### What It Is:

Gold Bonus Value (GBV) is the assigned value of a product for calculating payouts in the Gold Bonus Program. Each product may have a different GBV.

### Why It Exists:

GBV allows Gold-level leadership bonuses to be paid consistently across multiple products and subscriptions without affecting other parts of the compensation plan.

GBV is separate from Commission Value (CV), which is used for Jumpstart, Matrix, and Matching.

## 2. Organizational Structure Terms

### Matrix & Enrollment Positioning

#### What It Is:

Positioning refers to where Customers and Consultants appear inside a Consultant's Matrix and enroller tree.

#### What It Affects:

Positioning affects where volume shows up as customers subscribe and renew.

#### What It Does Not Affect:

##### Positioning does not change:

- Commission percentages
- Rank qualification
- Payout eligibility

Commissions are based on product sales volume, not on physical placement within the Matrix.

#### In Plain English:

Where someone falls in your Matrix determines who gets paid, not how much each eligible Consultant earns at their rank.

### Enroller Tree

#### What It Is:

The Enroller Tree is the organizational structure based on who enrolled whom. It tracks sponsorship relationships and determines generational lines for Matching and Gold Bonuses.

#### In plain English:

If you enroll someone, they are always in your enroller tree, no matter where they are placed in the Matrix.

### Generations

#### What It Is:

A Generation refers to leadership progression within your enroller tree. Generations are not based on Matrix placement, but on emerging rank within your enrollment lineage.

Generations are used to determine payout depth for Matching Bonuses and Gold Bonuses.

## 3. Customer & Consultant Terms



## Customer vs Consultant

### Customer

- Someone who purchases MomentumTech products or subscriptions without participating in the compensation plan.



### Consultant:

- Someone who has opted into the business and is eligible to earn commissions and bonuses.

Customers may later choose to become Consultants.

## 4. Rank & Qualification Terms

### Active Consultant (Updated)

#### What It Is:

An Active Consultant is a Consultant who meets the minimum monthly requirement to earn commissions.

#### How to Stay Active:

##### **A Consultant remains Active by either:**

- Maintaining a recurring personal subscription of at least \$9.99/month, or
- Generating at least \$39.00 in new personal customer subscription sales during the current month

This ensures the compensation plan rewards real customer activity and product usage.

## Rank

### What It Is:

- Rank represents a Consultant's leadership and organizational development level. Higher ranks unlock additional earning depth and bonus programs.



### Important:

- Ranks do not change product pricing and do not affect Jumpstart percentages. They simply unlock deeper earning potential.

## 5. Subscription & Product Terms

## SKU

### What It Is:

SKU stands for "Stock Keeping Unit" and refers to a specific MomentumTech product or subscription.

### Why it matters:

Jumpstart is paid on the first purchase of a SKU, and renewals go to the residual system.

## Renewal

### What It Is:

A Renewal refers to the second and subsequent subscription payments for a product.

### Why it matters:

Renewals pay residual commissions through Matrix + Matching + Gold + Producer Pool, while first purchases pay Jumpstart.

For those who do not pay their subscription. We give you 7 days and then you will lose your place in the matrix.

If you are no longer active you lose your place in the matrix and you will go into the powerline until you pay your subscription again and you will go back into the matrix under your enroller in their next available spot in their matrix.